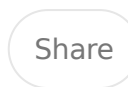
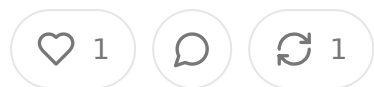


The Certification Industrial Complex: From HEDIS Pipes to AI Guardrails in Healthcare

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ABSTRACT

The healthcare technology ecosystem has long grappled with the challenge of ensuring data quality, security, and compliance in digital health systems. This essay examines the evolution of certification frameworks, beginning with the established market for HEDIS data integration certification and extending to the emerging paradigm of clinical AI validation. The HEDIS certification landscape, dominated by organizations like NCQA and facilitated by specialized vendors, provides critical insights into how healthcare manages trust in digital infrastructure. As clinical applications and large language models proliferate across healthcare settings, similar certification mechanisms are emerging, yet the stakes and complexity have increased exponentially. This analysis explores the structural parallels between these domains, evaluates the effectiveness of current HEDIS certification approaches, and projects how lessons from quality measurement data integration can inform the governance of autonomous clinical decision support systems.

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THE HEDIS CERTIFICATION APPARATUS: BUILDING TRUST IN HEALTHCARE DATA PIPELINES

The Healthcare Effectiveness Data and Information Set, universally known by its acronym HEDIS, represents one of the most consequential quality measurement frameworks in American healthcare. Developed and maintained by the National Committee for Quality Assurance since the early 1990s, HEDIS measures have become the de facto standard for evaluating health plan performance across dimensions ranging from preventive care delivery to chronic disease management. For health entrepreneurs, understanding HEDIS is essential because it represents roughly 100 million Americans whose care is evaluated through this lens, generating billions in quality-based payments and profoundly influencing care delivery patterns.

The technical challenge underlying HEDIS reporting is deceptively complex. Health plans must aggregate data from disparate sources including claims systems, lab results, pharmacy records, and increasingly, electronic health record systems. This data must be normalized, deduplicated, validated against specific technical specifications, and ultimately transformed into standardized measure calculations. The consequences of errors are substantial, potentially affecting Star Ratings that determine Medicare Advantage bonus payments worth hundreds of millions of dollars.

to large payers, not to mention the reputational damage from public reporting of quality metrics.

This high-stakes environment created demand for a certification ecosystem to verify the integrity of data flows from EHR systems into HEDIS reporting infrastructure. The logic was straightforward: if billions of dollars and patient safety decisions depend on accurate quality data, someone needs to verify that the digital plumbing works correctly. What emerged was not a single monolithic certification body but rather a layered system of organizational validators, technical standards, and market-driven verification services.

The NCQA itself maintains the Healthcare Organization Certification for data aggregation validators, known as HOC-DAV certification. This program certifies entities that aggregate clinical data from multiple sources for quality measurement purposes. Organizations seeking this certification must demonstrate their data collection methodologies meet rigorous standards for completeness, accuracy, and consistency. The certification process involves extensive documentation review, on-site audits, and validation of data sampling methodologies. Importantly, HOC-DAV certification focuses on the organizations and processes that handle data aggregation, not necessarily the specific technical interfaces or integration points themselves.

Parallel to NCQA's organizational certification, health plans themselves undergo annual HEDIS Compliance Audits, conducted by NCQA-certified auditors who validate that health plans' HEDIS reporting processes, including data integration from EHRs, meet technical specifications. These audits represent a substantial operational burden, often requiring months of preparation and extensive documentation of every data source, transformation rule, and calculation methodology. The audit process examines not just the accuracy of final HEDIS measures but the integrity of data pipelines from source systems through to final reporting.

The market responded to these compliance requirements by spawning specialized intermediaries. Companies like Inovalon, Cotiviti, and HealthEdge built businesses around acting as certified data aggregation validators, essentially serving as trust

third parties that health plans could rely upon for compliant HEDIS data integration. These vendors developed proprietary connectivity solutions that could extract clinical data from major EHR platforms, apply necessary transformations, and deliver HEDIS-ready datasets to health plans. Their value proposition centered on maintaining HEDIS certifications and managing the technical complexity of EHR integration, allowing health plans to outsource significant compliance risk.

What makes this certification ecosystem particularly relevant for understanding the future of AI governance is how it emerged organically from regulatory requirements, financial incentives, and genuine technical complexity. No single legislative mandate created the HEDIS certification market; instead, it evolved as healthcare organizations sought to manage risk in an environment where data quality directly affected financial performance and regulatory standing. The certification bodies themselves operate as quasi-regulatory entities, wielding significant market power despite being private organizations. NCQA certification has become so embedded in healthcare operations that it functions effectively as a requirement, even though technically it remains voluntary.

The technical architecture of certified HEDIS connections reveals important lessons for AI governance. Most certified data flows rely on standardized interfaces, particularly HL7 messaging standards and increasingly FHIR APIs, but certification extends far beyond validating that messages conform to technical specifications. Certified connections must demonstrate appropriate handling of edge cases, proper management of duplicate records, accurate temporal sequencing of clinical events, and robust error handling. A certified connection must prove it can correctly interpret nuanced clinical documentation, distinguish between ruled-out conditions and confirmed diagnoses, and appropriately attribute services to the correct measurement period.

The human element in HEDIS certification cannot be overlooked. While the data pipelines are digital, the certification process remains heavily dependent on expert judgment. Auditors must evaluate whether data transformation logic aligns with clinical intent, whether sampling methodologies provide representative pictures of care delivery, and whether organizations maintain sufficient governance processes.

ensure ongoing data quality. This human oversight provides flexibility to address novel scenarios and ambiguous situations that purely algorithmic validation might miss, but it also introduces subjectivity and potential inconsistency across different auditors and certification decisions.

MARKET DYNAMICS AND KEY PLAYERS

QUALITY MEASURE CERTIFICATION

The HEDIS certification market exhibits characteristics of a mature oligopoly, with a small number of dominant players capturing the majority of market share while specialized niche providers serve specific segments. Understanding the market structure reveals important insights about how certification ecosystems evolve and stabilize over time, offering predictive value for emerging AI certification markets.

NCQA occupies the central position in this ecosystem, functioning simultaneously as standards developer, certification body, and market regulator. This consolidation of roles has generated both efficiency and criticism. On the efficiency side, NCQA's role allows rapid iteration between standards development and certification requirements, enabling the organization to update technical specifications based on practical implementation experience. When HEDIS measures change to incorporate new clinical guidelines or address gaming behaviors, NCQA can simultaneously update certification requirements to ensure validators adapt appropriately. This coupling between standards and certification has arguably accelerated HEDIS adoption and standardization across the industry.

Critics, however, point to potential conflicts of interest when the same organization profits from both creating requirements and certifying compliance with those requirements. NCQA's certification revenue has grown substantially as HEDIS adoption expanded, creating questions about whether financial incentives might influence standards development. Some health plans and vendors argue that NCQA certification requirements sometimes extend beyond what is technically necessary for data quality, instead serving to increase the value of certification itself. These

critiques mirror broader debates about private standard-setting organizations in healthcare, from medical specialty boards to device testing laboratories.

The data aggregation vendor market demonstrates classic network effects and economies of scale. Inovalon, for instance, has built a massive infrastructure capable of connecting to thousands of provider practices and dozens of EHR platforms. Each new connection increases the value of their platform to health plans, who benefit from comprehensive data coverage, while simultaneously raising barriers to entry for competitors who must replicate similar connectivity breadth. The capital requirements for building and maintaining certified connections to major EHR platforms are substantial, involving not just initial integration development but ongoing maintenance as EHR vendors release updates, change APIs, and modify structures.

Financial analysis of the major players reveals the economic gravity of quality measurement certification. Inovalon went public in 2015 and was subsequently acquired by private equity in 2021 for approximately 3.7 billion dollars, with HEDIS-related data aggregation services representing a substantial portion of their revenue base. Cotiviti, another major player in the quality measurement space, was acquired by Veritas Capital for roughly 4.9 billion dollars in 2018. These valuations reflect the sticky, recurring revenue nature of certification-dependent businesses. Once a health plan integrates a certified data aggregation vendor into their HEDIS reporting workflow, switching costs are enormous, involving not just technical re-integration but re-certification of new data flows and validation of historical comparability.

The market dynamics also reveal a pronounced bifurcation between large national health plans and smaller regional payers. Large organizations like UnitedHealth Group, Anthem, and Humana typically maintain in-house data aggregation capabilities, pursuing direct NCQA certification for their proprietary systems. This approach provides greater control over data flows and potentially lower long-term costs, but requires substantial internal expertise and ongoing investment in maintaining certifications. Smaller health plans, conversely, almost universally rely on third-party certified vendors, lacking the scale to justify building internal capabilities. This

creates a two-tiered market structure where large players internalize certification capabilities while smaller organizations depend on intermediaries.

Interestingly, EHR vendors themselves have generally avoided seeking HEDIS-specific certification for their platforms, instead positioning their systems as data source certified aggregators can connect to. Epic, Cerner (now Oracle Health), and other major EHR platforms provide APIs and data extraction tools, but typically do not guarantee HEDIS compliance of data delivered through these interfaces. This strategic positioning limits their liability exposure while creating market opportunities for certification specialists. Some industry observers argue this represents a missed opportunity for EHR vendors to differentiate their offerings while others contend it reflects appropriate separation of concerns between clinical documentation systems and quality measurement infrastructure.

The certification auditor market represents another critical layer, consisting of NCQA-licensed auditing organizations that conduct annual HEDIS Compliance Audits for health plans. These auditors, including major healthcare consulting firms and specialized quality measurement consultancies, serve as independent validators of health plan reporting processes. The auditor market is more fragmented than the aggregation vendor space, with lower barriers to entry for firms possessing appropriate clinical and technical expertise. However, reputation effects are strong and health plans often maintain long-term relationships with specific auditing firms, valuing consistency and institutional knowledge over potential cost savings from switching auditors.

An important market dynamic rarely discussed in public forums involves the informal knowledge sharing networks that have emerged among certified vendors, auditors, and health plan quality teams. Industry conferences, working groups, and professional associations facilitate information exchange about interpretation of HEDIS technical specifications, handling of edge cases, and approaches to documentation for compliance audits. This informal coordination helps standardize implementation approaches across organizations, but it also raises questions about whether certification truly validates independent capabilities or merely conformity to shared interpretations that may or may not align with NCQA's intent.

The financial flows in this ecosystem are substantial and multidirectional. Health plans pay certification fees to NCQA, audit fees to licensed auditors, and service fees to data aggregation vendors. Data aggregation vendors pay certification fees to NCQA for HOC-DAV status and often pay EHR vendors for enhanced data access or integration support. The total economic activity flowing through HEDIS certification likely exceeds several billion dollars annually, representing a significant tax on healthcare quality measurement that ultimately flows through to premium costs for employers and beneficiaries.

EVALUATING EFFECTIVENESS: DOES HEDIS CERTIFICATION ACTUALLY WORK

After more than two decades of HEDIS certification infrastructure, the critical question remains: does this elaborate system actually deliver its intended value? Evaluating certification effectiveness requires examining multiple dimensions, from technical data quality to broader systemic impacts on care delivery and measurement integrity.

From a pure data quality perspective, the evidence suggests HEDIS certification materially improved the accuracy and consistency of quality measurement data. Analyses of HEDIS audit results reveal that certified data sources generally exhibit lower error rates than non-certified sources, particularly for complex measures requiring integration of multiple data types. Research published in healthcare quality journals has documented that health plans using certified data aggregation vendors show fewer significant audit findings and demonstrate more stable year-over-year measure results, suggesting underlying data quality improvements rather than measurement noise.

However, data quality improvements have not been uniform across all measures or clinical domains. Certification appears most effective for measures based on structured data elements like laboratory results, pharmacy claims, and procedure codes. These data types have well-defined validation rules and relatively straightforward integration requirements. Conversely, measures requiring

interpretation of clinical notes, assessment of medical necessity, or evaluation of processes documented in narrative text show persistent quality challenges even with certified connections. The limitations of current certification approaches become apparent when dealing with the unstructured clinical documentation that comprises the majority of information in EHR systems.

A more subtle effectiveness question involves whether certification reduces gaming and manipulation of quality measures. HEDIS gaming, where providers or health plans optimize documentation or coding practices to improve measure performance without corresponding care quality improvements, represents a persistent challenge. Certification theoretically addresses this by validating that data transformations follow specified rules and that organizations cannot selectively include or exclude data to inflate performance. In practice, however, certification audits focus on technical compliance with specifications rather than detecting strategic manipulation. Organizations can comply with all certification requirements while still engaging in aggressive coding practices, supplemental data collection specifically for HEDIS purposes, or other behaviors that improve measured performance without improving actual care delivery.

The administrative burden of certification represents a significant downside that must be weighed against quality benefits. Health plans report spending hundreds of thousands to millions of dollars annually on HEDIS certification activities, including audit preparation, documentation, system validation, and remediation of audit findings. Smaller health plans feel this burden disproportionately, as fixed certification costs consume a larger percentage of administrative budgets. Some regional health plans have exited certain markets or chosen not to pursue Star Ratings bonuses because the certification costs exceed potential quality incentive payments. This suggests certification may create market consolidation pressures, advantaging large organizations with scale to absorb compliance costs.

From a systemic perspective, the HEDIS certification ecosystem has arguably achieved its primary objective of making quality measurement data sufficiently trustworthy to base financial consequences upon. Medicare and Medicaid programs distribute billions in quality incentive payments using HEDIS measures, and this would be

impossible without reasonable confidence in measurement integrity. Commercial purchasers and consumers rely on publicly reported HEDIS results to make health plan selection decisions. The certification infrastructure provides the trust foundation enabling this quality measurement architecture to function, even if imperfectly.

Yet this success comes with path dependency costs. The certification infrastructure has become so embedded in healthcare operations that it now constrains innovative quality measurement methodologies. Developing new HEDIS measures requires not just clinical validation but also consideration of certification implications. Can data for the new measure be reliably extracted from existing EHR systems through certified connections? Will the measure require new certification requirements that impose costs on health plans and vendors? These considerations can slow or preclude adoption of measurement approaches that might better capture quality but fall outside existing certification paradigms.

The international perspective reveals that heavy certification infrastructure for quality measurement is not universal. Several European healthcare systems achieve comparable or better quality outcomes using lighter-touch validation approaches often relying more heavily on random sampling and statistical validation rather than comprehensive certification of data pipelines. This suggests that the American approach may reflect cultural and regulatory preferences for explicit verification rather than statistical inference, but also raises questions about whether our certification intensity is truly necessary or simply reflects institutional inertia.

Stakeholder perspectives on certification effectiveness vary considerably. Health plan quality executives generally view certification as valuable, providing assurance to regulators and internal stakeholders that HEDIS results are defensible. Vendors offering certified solutions obviously see value in the market differentiation certification provides. Primary care providers and specialists, however, often view the entire HEDIS apparatus, including certification requirements, as an administrative burden that diverts resources from patient care without commensurate benefit. Patients and beneficiaries are largely unaware of the certification infrastructure, perceiving only the end result of quality scores that influence their health plan options and provider incentives.

One clear limitation of current HEDIS certification is its retrospective nature. Certification validates that data integration and measure calculation processes were correctly executed after the fact, but provides limited real-time monitoring or prospective error prevention. By the time certification audits identify issues, health plans have already submitted quality results, potentially affecting Star Ratings and public reporting. Some organizations have begun implementing continuous certification monitoring, using automated validation tools to detect data quality in real-time, but this remains uncommon and falls outside formal certification requirements.

THE AI CERTIFICATION IMPERATIVE: NEW TECHNOLOGIES, FAMILIAR PROBLEMS

As clinical artificial intelligence applications proliferate throughout healthcare delivery settings, the industry confronts certification challenges that echo the HEDIS experience while introducing fundamentally new complexities. The shift from rule-based clinical decision support to machine learning models and now to large language models capable of generating clinical content has outpaced regulatory framework and trust infrastructure. Healthcare organizations, regulators, and patients face a critical question: how do we know these AI systems are safe, effective, and compliant with established standards of care?

The stakes in AI certification differ markedly from quality measurement data integration. Where incorrect HEDIS data primarily affects financial payments and retrospective performance assessment, errant AI clinical decision support directly impacts real-time patient care decisions. An AI system that incorrectly recommends medication dosing, misses a critical diagnosis, or generates misleading clinical documentation doesn't just create measurement errors but potential patient harm. The immediacy and clinical gravity of AI decisions demands a certification approach that can validate safety and effectiveness with far greater rigor than data quality audits.

Current AI deployment in clinical settings exists in a regulatory patchwork that dramatically varies based on the specific application. FDA regulates AI systems that qualify as medical devices, applying premarket review processes including 510k clearance for low-risk devices and premarket approval for higher-risk applications. The FDA pathways focus primarily on validating that AI systems perform as intended in their specified use case, examining algorithm performance metrics like sensitivity, specificity, and area under the receiver operating characteristic curve against validated datasets. However, FDA oversight covers only a subset of clinical AI applications, excluding clinical decision support tools that meet specific exempt criteria and most administrative or operational AI applications even when they influence clinical workflows.

Beyond FDA device regulation, clinical AI systems must navigate a complex landscape of other regulatory and accreditation requirements. HIPAA security rules require appropriate safeguards for AI systems accessing protected health information. State medical practice acts raise questions about whether certain AI applications constitute the practice of medicine requiring physician oversight. The Joint Commission and other accrediting bodies have begun developing standards for AI governance in hospitals and health systems, though these remain nascent. CMS payment policies increasingly reference AI capabilities in value-based care programs, creating implicit certification requirements for AI supporting quality measurement and risk adjustment.

The technical certification challenges for clinical AI systems are fundamentally different from HEDIS data integration. Where HEDIS certification validates deterministic data transformation logic, AI certification must evaluate probabilistic decision-making in systems that may operate in ways their developers cannot fully explain. Neural networks, particularly deep learning models, function as black boxes where the relationship between inputs and outputs emerges from millions of learned parameters rather than explicit programmatic rules. Certification must somehow validate that these opaque systems will perform safely across the full range of clinical scenarios they might encounter, including edge cases and distribution shifts from their training data.

Large language models introduce even more acute certification challenges. When an LLM generates clinical documentation, responds to patient questions, or suggests differential diagnoses, it is creating novel content not explicitly programmed by developers. The stochastic nature of LLM outputs means the same input prompt can generate different responses on different occasions, making traditional validation approaches based on consistent input-output relationships inadequate. Furthermore, LLMs can exhibit emergent behaviors not present in their training data, occasionally generating plausible-sounding but clinically incorrect information, a phenomenon called hallucination in the AI research community.

The pace of AI development further complicates certification. Where HEDIS specifications update annually and EHR systems release major versions every few years, AI models may be retrained continuously, incorporating new data and potentially changing their behavior. Some AI systems employ online learning, adapting based on real-world performance data, meaning their decision-making evolves constantly. Traditional certification approaches based on periodic validation of fixed systems are ill-suited to this dynamic environment. Certification frameworks must somehow validate not just a specific model version but the processes ensuring ongoing safety and performance as models evolve.

Bias and fairness considerations add another dimension to AI certification absent from HEDIS data quality concerns. Clinical AI systems trained on historical data can perpetuate or amplify existing healthcare disparities, performing differently for demographic subgroups underrepresented in training data or exhibiting behaviors reflecting historical biases in clinical decision-making. Certification must evaluate algorithmic fairness across relevant demographic dimensions, ensuring AI systems do not exacerbate health inequities. However, fairness itself lacks universal definition with multiple mathematical formulations that may conflict with each other, creating fundamental challenges for certification standards.

The explainability requirement represents another critical certification dimension. Clinicians and patients increasingly demand that AI systems provide interpretable explanations for their recommendations, both to support clinical decision-making and to meet emerging regulatory requirements. The EU AI Act, for instance, includes

right-to-explanation provisions for high-risk AI systems. Certification must evaluate whether AI explanations are clinically meaningful, technically accurate, and appropriately caveated about uncertainty. This is particularly challenging for ensemble models or LLMs where the true reasoning process is distributed across numerous model components.

Market dynamics are already shaping AI certification approaches even before formal standards emerge. Large health systems are developing internal AI governance committees that function as de facto certification bodies, reviewing AI tools before clinical deployment. These committees evaluate everything from algorithm performance metrics to vendor financial stability, clinical workflow integration, alignment with institutional values. Technology vendors are pursuing various quality certification strategies, including academic publication of validation studies, third-party algorithm audits, and participation in emerging industry coalitions developing AI trust frameworks.

The liability landscape further drives certification demand. Healthcare organizations face potential exposure when AI systems contribute to adverse patient outcomes; certification provides important legal protection by demonstrating reasonable care in AI validation. Medical malpractice insurers are beginning to inquire about AI governance processes and may eventually require certification of clinical AI systems as a condition of coverage. Similarly, cyber liability insurers increasingly view AI systems as potential security risks requiring validation, particularly AI tools accessing sensitive patient data or integrated into internet-facing applications.

The economic scale of clinical AI deployment suggests the eventual certification market will dwarf HEDIS certification infrastructure. Healthcare organizations are projected to spend tens of billions of dollars annually on clinical AI by the end of the decade, spanning applications from diagnostic imaging analysis to clinical documentation to predictive analytics. Even a small percentage of this spending directed toward certification services would create a massive market opportunity. Already, startups like Monitaur, Fiddler, and Arthur have raised significant venture capital to build AI monitoring and validation platforms, while established testing laboratories and certification bodies are expanding into AI validation services.

STRUCTURAL PARALLELS: WHY HEDIS CERTIFICATION OFFERS A ROADMAP FOR AI GOVERNANCE

Despite profound differences between quality measurement data integration and clinical AI, the HEDIS certification experience offers valuable insights for emerging AI governance frameworks. The structural parallels between these domains suggest that certain patterns in certification ecosystem development may be predictable and manageable based on historical precedent.

Both HEDIS and clinical AI certification address fundamental information asymmetry problems. In HEDIS, health plans possess information about their data quality that regulators and consumers cannot easily verify, creating demand for independent certification. In clinical AI, developers and vendors possess information about algorithm development, validation, and limitations that healthcare organizations and patients cannot independently assess. Certification serves as a credible signal, allowing more informed parties to convey quality assurances to less informed stakeholders. This parallel suggests AI certification will emerge most strongly in contexts where information asymmetry is greatest, likely favoring black-box AI systems and applications where clinical users lack expertise to independently evaluate algorithmic performance.

The multi-stakeholder nature of both domains creates similar governance challenges. HEDIS certification must balance the interests of health plans seeking to minimize compliance costs, providers burdened with documentation requirements, patients deserving accurate quality information, and regulators responsible for program integrity. Clinical AI certification must similarly balance developer innovation incentives, healthcare organization implementation costs, clinician workflow impacts, patient safety imperatives, and regulatory oversight objectives. The HEDIS experience suggests successful certification frameworks must incorporate representative governance, bringing together diverse stakeholders to develop standards that address appropriate tradeoffs across competing interests.

Both domains exhibit technical complexity that exceeds the capacity of individual healthcare organizations to fully validate. Just as health plans cannot independently verify the correctness of every data transformation in their HEDIS pipelines, they cannot independently validate the algorithmic logic of complex AI models. This creates natural demand for specialized intermediaries with technical expertise to provide certification services. The emergence of data aggregation validators in HEDIS presages similar specialized AI validation firms combining technical AI expertise with clinical knowledge to certify algorithms for healthcare deployment.

The retrospective versus prospective tension appears in both contexts. HEDIS certification primarily validates past performance through annual audits, creating a backwards-looking assurance model. Clinical AI similarly will require retrospective validation of algorithm development and initial deployment performance. However, both domains also need prospective monitoring to detect degradation or unexpected behaviors. HEDIS has struggled to implement effective real-time monitoring, typically identifying issues only through annual audits. AI certification can learn from this limitation, building continuous monitoring requirements into initial certification frameworks rather than retrofitting them later.

The standards-certification feedback loop observed in HEDIS will likely manifest in AI governance. NCQA's dual role as standards developer and certification body allowed rapid coevolution of measurement specifications and certification requirements, but also created concentration of authority and potential conflicts of interest. AI certification will face similar decisions about whether standards development and certification validation should reside in the same organizations or be separated to prevent conflicts. The HEDIS experience suggests some degree of integration facilitates practical implementation but requires strong governance safeguards against mission creep and self-dealing.

Market concentration dynamics appear similar across both domains. The HEDIS certification market evolved toward oligopoly, with a few large vendors capturing majority market share due to economies of scale in maintaining broad connectivity and certification portfolios. The AI certification market exhibits early signs of similar concentration, with large technology companies and established testing organizations

possessing advantages in technical infrastructure, regulatory relationships, and customer trust. However, the greater diversity of AI applications compared to standardized HEDIS measures may support more market fragmentation, with specialized certification providers emerging for specific AI use cases or clinical domains.

Both HEDIS and AI certification face the fundamental challenge of validating complex systems through imperfect sampling and testing. HEDIS audits cannot examine every data record or validate every possible data transformation scenario, instead relying on sampling methodologies to infer overall system quality. AI certification similarly cannot test algorithms against every possible clinical scenario, relying on validation datasets and synthetic scenarios to extrapolate expected real-world performance. The HEDIS experience demonstrates the importance of robust sampling methodologies and statistical rigor in drawing valid inferences from incomplete information, lessons directly applicable to AI validation approaches.

The human judgment requirement is evident in both contexts. Despite extensive technical specifications, HEDIS certification ultimately requires expert auditors to evaluate whether systems achieve certification intent beyond mere rule compliance. AI certification will similarly require expert judgment to assess whether algorithms are truly safe and effective rather than simply meeting technical benchmarks. The HEDIS experience suggests this human judgment element provides essential flexibility but also introduces subjectivity and potential inconsistency. AI certification frameworks must thoughtfully structure expert review processes to maximize consistency while preserving the adaptability that human judgment enables.

Cost allocation patterns will likely parallel HEDIS experience. In quality measurement, certification costs flow through multiple channels, from direct fees for certifications and audits to indirect costs of system modifications and compliance documentation. Clinical AI certification will similarly impose costs on multiple stakeholders, including developers investing in validation studies, healthcare organizations conducting integration testing, and ultimately patients through higher care costs. The HEDIS experience suggests these costs become sticky once embedded.

in business models, making early decisions about cost allocation structures particularly consequential.

The international regulatory divergence visible in HEDIS approaches will likely intensify for AI certification. The United States evolved a certification-heavy approach to HEDIS validation while other countries achieved similar quality measurement objectives with lighter governance structures. AI governance already shows dramatic international variation, with the European Union pursuing comprehensive AI regulation through the AI Act while the United States maintains a more fragmented sector-specific approach. This divergence creates challenges for global AI developers and healthcare organizations operating across jurisdictions, but also provides natural experiments to evaluate which governance approaches prove most effective.

THE EMERGING AI CERTIFICATION ECOSYSTEM: WHO WILL GUARD THE GUARDRAILS?

The nascent AI certification ecosystem is taking shape through a complex interplay of regulatory action, industry self-governance, and market-driven validation services. Understanding the emerging organizational landscape provides insight into how certification will likely evolve and which stakeholders will wield influence over clinical AI deployment.

The FDA's approach to AI medical device regulation provides one foundational example. The agency has approved hundreds of AI-enabled medical devices, developing expertise in evaluating algorithmic performance through its traditional device review pathways. However, FDA has struggled to adapt these pathways to AI's unique characteristics, particularly the ability of algorithms to change through retraining. The agency's proposed regulatory framework for modifications to AI-based software as a medical device attempts to address this through a predetermined change control plan approach, where manufacturers would specify intended modification types during initial clearance and implement quality system controls to manage changes without requiring new FDA submissions for each modification.

FDA's Digital Health Center of Excellence, established in 2020, serves as the agency's focal point for AI and digital health policy development. The center has released various guidance documents attempting to clarify regulatory expectations for AI developers, including draft guidance on clinical decision support software, predetermined change control plans for AI algorithms, and good machine learning practice principles. These documents reflect FDA's attempt to balance innovation facilitation with appropriate oversight, but significant ambiguity remains about what AI applications require premarket review and what validation evidence FDA considers sufficient for various risk levels.

Beyond FDA, the National Institute of Standards and Technology has emerged as a key player in AI certification infrastructure. NIST's AI Risk Management Framework released in 2023, provides voluntary guidance for organizations developing and deploying AI systems, emphasizing trustworthiness characteristics like validity, reliability, safety, security, and resilience. While not regulatory requirements, NIST frameworks often become de facto standards as organizations seeking to demonstrate responsible AI practices adopt them. NIST also hosts measurement science research on AI testing and evaluation methodologies, developing technical approaches that certification bodies can operationalize.

The Coalition for Health AI represents a significant industry self-governance initiative bringing together healthcare organizations, technology vendors, and academic institutions to develop AI assurance frameworks. Launched in 2021 with support from leading health systems and AI companies, CHAI is developing practical tools and methodologies for healthcare organizations to evaluate and monitor AI systems. The coalition's assurance labs program aims to create shared infrastructure for AI validation, potentially functioning as collective certification capacity that individual organizations might struggle to develop independently. CHAI's approach emphasizes transparency and collaboration, publishing evaluation methodologies and validation results to build community knowledge about AI performance.

Academic medical centers are establishing AI validation laboratories that may evolve into certification bodies. Stanford's Center for Artificial Intelligence in Medicine and Biomedical Imaging, for instance, conducts rigorous evaluations of AI algorithms, publishing

validation studies and developing testing methodologies. Similar initiatives at institutions like Duke, UCSF, and Mass General Brigham combine technical AI expertise with clinical domain knowledge. These academic centers provide independent evaluation capacity without the potential conflicts of interest affect vendor-operated validation services, but face sustainability challenges as validation services generate less academic recognition and research funding than novel AI development.

Traditional testing and certification organizations are expanding into AI validation. Underwriters Laboratories, known for electrical safety certification, has launched Solutions AI verification services. The British Standards Institution has developed governance and management standards. These organizations bring decades of certification experience and established trust relationships with healthcare organizations, but must develop technical AI expertise and clinical knowledge largely absent from their traditional competencies. Their entry into AI certification suggests the market recognizes opportunities to leverage certification brand recognition and governance expertise even when technical domain knowledge must be acquired.

Insurance companies and accrediting bodies are developing AI governance requirements that function as de facto certification. Medical malpractice insurers are beginning to require healthcare organizations demonstrate appropriate AI oversight processes, potentially mandating specific validation approaches or third-party certification as conditions of coverage. The Joint Commission's recently released standards for hospital AI governance establish expectations for institutional oversight committees, algorithm validation processes, and ongoing monitoring. While these requirements do not directly certify individual AI systems, they create institutional pressure for validation approaches that would be recognized as appropriately rigorous by insurers and accreditors.

Emerging startups are building businesses specifically around AI certification and monitoring. Companies like Robust Intelligence, WhyLabs, and ValidMind are developing platforms that continuously monitor AI model performance, detecting distribution shift, bias, and degradation that might compromise safety. These could form the technical infrastructure for AI certification, providing the

instrumentation necessary to validate algorithm behavior and ensure ongoing compliance with certification standards. However, most of these startups focus on monitoring broadly rather than healthcare-specific requirements, creating questions about whether horizontal AI tools can adequately address clinical AI's unique regulatory and safety imperatives.

Cloud platforms are positioning themselves as AI infrastructure providers with built-in governance capabilities. Amazon Web Services, Microsoft Azure, and Google Cloud Platform are developing AI governance tools and compliance frameworks embedded in their cloud services. AWS HealthScribe, for instance, provides clinical documentation AI with built-in HIPAA compliance and AWS claims adherence to various healthcare regulatory requirements. These platforms aim to make certification easier by building compliance into infrastructure rather than requiring organizations to implement governance separately for each AI application. However, this approach concentrates significant certification authority in major technology companies and creates platform lock-in risks.

The EHR vendor response to AI certification remains uncertain but potentially consequential. Epic, Oracle Health, and other major EHR platforms are integrating AI capabilities directly into their systems, from ambient documentation tools to predictive analytics. These vendors could pursue certification of their embedded tools, providing certified AI capabilities as part of their EHR offerings. Alternatively, they might maintain an app marketplace approach, allowing third-party AI tools to integrate with their platforms while leaving certification to individual AI vendors and healthcare organizations. The path EHR vendors choose will significantly influence how AI certification infrastructure develops, given their central role in clinical workflows.

International certification bodies are also entering the space. The European Union's approach to AI regulation through the AI Act will likely spawn European certification organizations qualified to assess AI systems for regulatory compliance. Canada's health technology assessment agencies are developing AI evaluation frameworks. These international bodies create both challenges and opportunities for global AI developers, requiring navigation of multiple certification regimes but also poten

enabling mutual recognition agreements where certification in one jurisdiction facilitates approval in others.

Professional medical societies are beginning to develop AI-specific clinical guidelines that function as certification standards. The American College of Radiology has established AI certification criteria for imaging algorithms. The American Medical Association has developed AI principles and is working on implementation guidelines. These society-based standards carry clinical legitimacy but face coordination challenges across specialties and potential conflicts between guideline development and commercial interests of society members.

CRITICAL DIFFERENCES: WHY AI CERTIFICATION MUST EVOLVE BEYOND HEDIS MODELS

While the HEDIS certification experience provides valuable lessons for AI governance, fundamental differences between these domains demand certification approaches that transcend simple adaptation of quality measurement frameworks. Understanding these critical differences is essential for developing AI certification that adequately addresses the unique challenges of autonomous clinical decision-making systems.

The dynamic nature of AI systems fundamentally differentiates them from static integration pipelines. HEDIS certification validates fixed data transformation logic that remains stable until deliberately updated through version releases. Clinical algorithms, particularly those employing continuous learning, modify their decision-making logic based on new data, potentially altering behavior daily or even more frequently. Certification must shift from validating a specific system state to validating change control processes that ensure ongoing safety as systems evolve. This requires fundamentally different validation methodologies, focusing on robust model governance rather than just initial performance metrics.

The opacity of modern AI systems, particularly deep learning models and LLMs, creates certification challenges absent from transparent data transformation logs.

HEDIS auditors can examine source code and data transformation rules to understand exactly how systems operate. Neural networks operate through distributed representations learned during training, making their decision-making logic fundamentally non-transparent even to their developers. Certification cannot rely on understanding algorithmic logic but must instead develop validation approaches that treat AI systems as black boxes, evaluating inputs, outputs, and behaviors without requiring mechanistic understanding of internal operations. This represents a fundamentally different certification philosophy, moving from logic verification to behavioral validation.

The generative capability of LLMs introduces risks entirely absent from HEDIS systems. Quality measurement data integration involves extracting, transforming, and calculating with existing information. LLMs create novel content, generating clinical documentation, patient communications, and decision recommendations that have never existed before. These systems can produce plausible-sounding but factually incorrect outputs, blend information from different patients, or generate clinically inappropriate recommendations while maintaining surface-level coherence. Certification must validate not just accuracy on known cases but safety across the infinite space of possible generated outputs, a challenge orders of magnitude more complex than validating deterministic data transformations.

The real-time clinical impact of AI decisions demands different risk tolerances than retrospective quality measurement. HEDIS errors primarily affect financial reconciliation and performance reporting, creating economic consequences but not immediate patient harm. AI diagnostic errors, inappropriate treatment recommendations, or medication dosing mistakes can directly injure or kill patients. This elevated risk profile requires certification approaches with far greater sensitivity to tail risks and edge cases. Where HEDIS certification might accept sampling-based validation demonstrating high average accuracy, AI certification must provide assurance about worst-case scenarios and rare but catastrophic failure modes.

The temporal mismatch between AI certification and deployment creates unique challenges. HEDIS certification validates systems using historical data from defined time periods, with annual audits assessing past performance. Clinical AI systems

be certified before deployment, requiring prospective validation using test data and simulated scenarios that may inadequately represent real-world conditions. distribution shift between training/testing data and actual clinical deployment environments means certification at a point in time provides limited assurance of ongoing performance. Effective AI certification requires continuous monitoring that detects when real-world conditions diverge from validated scenarios, triggering recertification or deployment restrictions.

The personalization dimension of many AI systems introduces variability absent in uniform HEDIS specifications. Quality measures calculate identically regardless of which patient data flows through the system. Personalized AI algorithms, by contrast, may behave differently for different patient populations or clinical contexts. An algorithm that performs excellently for common conditions in well-represented demographic groups might fail catastrophically for rare diseases or underrepresented populations. Certification must evaluate performance across relevant patient subgroups and clinical scenarios, requiring far more comprehensive validation than uniform data processing systems.

The adversarial risk facing AI systems has no parallel in HEDIS environments. Clinical measurement data integration faces errors and bugs but not deliberate attacks designed to cause system failures. AI systems face adversarial examples, carefully crafted inputs designed to cause misclassification or harmful outputs while appearing normal to human observers. Prompt injection attacks can cause LLMs to ignore guardrails and generate harmful content. Data poisoning during model training can introduce backdoors or biases. Certification must address not just natural performance variation but robustness against adversarial manipulation, requiring adversarial team testing and adversarial robustness evaluation entirely absent from traditional certification.

The multi-modal nature of advanced AI systems exceeds HEDIS's structured data focus. Quality measurement primarily processes coded data elements, laboratory values, and structured clinical information. Modern clinical AI systems integrate medical imaging, clinical notes, patient-generated data, genomic information, and real-time physiologic monitoring. Each data modality introduces unique failure

and validation challenges. Certification frameworks must address cross-modal integration risks where AI systems might produce correct outputs when analyzing individual data types but fail when synthesizing across modalities.

The explainability requirement for AI systems demands new certification dimensions. HEDIS logic is inherently explainable through documented transformation rules and calculation specifications. Black box AI systems struggle to provide meaningful explanations for their decisions, with many explanation techniques themselves requiring validation to ensure they accurately reflect model reasoning rather than providing plausible post-hoc rationalizations. Certification must evaluate both performance and explanation quality, ensuring clinicians receive interpretable and accurate information about AI reasoning. This dual validation requirement significantly increases certification complexity.

The liability and legal framework surrounding AI certification differs fundamentally from quality measurement. HEDIS errors create financial and reputational consequences but established liability frameworks limit organizational exposure. System failures present novel legal questions about manufacturer liability, health organization responsibility, and clinician malpractice when following AI recommendations. Certification bodies themselves may face liability exposure if certified systems cause patient harm, creating incentives for either excessive conservatism that stifles innovation or minimum viable certification that inadequately protects patients. The legal uncertainty surrounding AI liability makes the certification risk calculus far more complex than HEDIS validation.

The pace of AI innovation vastly exceeds quality measurement evolution. HEDIS measures evolve gradually, with annual specification updates and multi-year development cycles for new measures. AI capabilities advance rapidly, with fundamental breakthroughs occurring months apart and new model architectures regularly obsoleting previous approaches. Certification frameworks must remain relevant amid rapid technological change, requiring adaptive standards that can accommodate novel AI approaches without compromising safety. This demands certification agility entirely unnecessary for stable quality measurement systems.

The globalization of AI development creates jurisdictional challenges absent from domestic HEDIS implementation. Quality measurement remains primarily national and regional, with distinct approaches across healthcare systems. Clinical AI algorithms are developed globally, with models trained in one country deployed internationally. Certification must address cross-border regulatory differences, data governance variations, and clinical practice heterogeneity. International harmonization of AI certification standards faces significant challenges from divergent regulatory philosophies, with European emphasis on transparency and rights-based protection contrasting with American risk-based device regulation.

The data dependency of AI systems introduces supply chain certification requirements. HEDIS certification focuses on data transformation processes, assuming input data quality is managed separately. AI performance fundamentally depends on training data quality, representativeness, and freedom from bias. Certification must validate not just algorithms but their data provenance, training data characteristics, and ongoing data quality. This creates supply chain certification challenges similar to hardware manufacturing, requiring traceability and validation of components multiple steps removed from final deployment.

The economic scale differences between HEDIS and AI certification create different market dynamics. HEDIS certification represents a mature, stable market with established pricing and service models. Clinical AI certification faces uncertain economics with unclear willingness to pay for validation services that may be perceived as innovation barriers. The market must discover appropriate pricing for certification that balances accessibility for innovators with sustainability for certification providers. If certification costs prove prohibitive, smaller AI developers may struggle to enter clinical markets, potentially concentrating AI capabilities among large technology companies able to absorb validation expenses.

THE PATH FORWARD: BUILDING SUSTAINABLE TRUST INFRASTRUCTURE FOR CLINICAL AI

As clinical AI transitions from experimental deployment to widespread clinical integration, developing robust, sustainable certification infrastructure becomes imperative. The path forward requires synthesizing lessons from HEDIS certification experience while addressing AI's unique challenges through innovative governance approaches. Several key principles should guide certification framework development to maximize both innovation and patient safety.

First, certification frameworks must embrace continuous validation rather than in-time approval. The traditional model of certifying a system version and assuming ongoing compliance until the next audit cycle is inadequate for dynamic AI systems. Real-time monitoring infrastructure should be embedded in certification requirements from the outset, with automated performance tracking, distribution shift detection, and bias monitoring generating continuous assurance data. Certification bodies should establish performance thresholds that trigger automatic review when violated, creating dynamic certification status that reflects current system performance rather than historical validation. This approach mirrors financial market surveillance, where trading algorithm performance is continuously monitored with automatic restrictions when unusual behavior is detected.

Second, certification must adopt risk-stratified approaches that match validation to potential harm. Not all clinical AI applications warrant identical certification intensity. AI systems providing diagnostic support for life-threatening conditions where errors could be rapidly fatal require far more extensive validation than operational tools optimizing appointment scheduling. Developing clear risk stratification frameworks, similar to FDA device classifications but specifically tailored to AI characteristics, would allow appropriate resource allocation toward highest-risk applications. Lower-risk AI tools could potentially operate under light oversight regimes, possibly even self-certification with periodic auditing, while high-risk systems receive intensive third-party validation.

Third, the certification ecosystem must cultivate genuine independence while maintaining technical competence. The HEDIS experience demonstrates risks when standard-setting bodies also provide certification services, creating potential conflicts of interest. AI certification should structurally separate standard development from

validation services wherever possible. However, independence alone is insufficient without technical expertise to evaluate sophisticated AI systems. Certification bodies must combine deep AI technical knowledge with clinical domain expertise, requiring interdisciplinary teams spanning computer science, clinical medicine, biostatistics, and healthcare operations. Academic-industry partnerships offer promising models leveraging academic independence and technical expertise while ensuring practical relevance.

Fourth, transparency and public accountability should be embedded in certification processes. The opacity of both AI algorithms and current certification processes creates information asymmetries that undermine trust. Certification frameworks should require public disclosure of validation methodologies, performance metrics across demographic subgroups, known limitations, and adverse event data. While protecting legitimate intellectual property, certification should push toward maximum transparency about AI system capabilities and risks. Public registries of certified systems, similar to FDA device databases but with richer performance data, would enable researchers, clinicians, and patients to make informed decisions about AI utilization.

Fifth, certification must address algorithmic bias and health equity as core validation dimensions, not afterthoughts. The HEDIS experience shows that technical compliance with specifications does not guarantee equitable outcomes. AI certification should mandate fairness evaluation across demographic groups, with explicit performance thresholds for underrepresented populations. Certification could require minimum dataset diversity standards for training data, ensuring adequate representation of relevant populations. Bias testing should extend beyond simple demographic stratification to intersectional analysis, recognizing that algorithm performance may vary across combinations of characteristics. Health impact assessments, evaluating how AI deployment might affect healthcare disparities, should be integrated into certification decisions.

Sixth, international harmonization efforts should prioritize mutual recognition frameworks. Given the global nature of AI development and deployment, duplicate certification across jurisdictions imposes unnecessary costs while potentially del

beneficial innovation. International collaboration between regulatory bodies, possibly through WHO coordination or bilateral agreements between major markets, could establish mutual recognition principles. Certification standards meeting agreed core requirements in one jurisdiction would receive expedited recognition in others, potentially with supplemental local evaluation for jurisdiction-specific regulatory requirements. This approach balances global efficiency with local regulatory autonomy.

Seventh, the certification infrastructure must incorporate meaningful patient and clinician perspectives. HEDIS certification operates largely as a technical and financial exercise, with limited input from frontline care providers or patients. A certification should establish formal mechanisms for patient advocacy organizations and clinical professional societies to participate in standard development and certification oversight. Patient representatives could evaluate whether AI explanation approaches are genuinely understandable and empowering rather than technically accurate but clinically meaningless. Clinician input could ensure validation scenarios reflect actual practice conditions rather than idealized deployment assumptions.

Eighth, certification frameworks should incentivize and validate appropriate human oversight. AI systems should not operate as autonomous decision-makers but as supporting human clinicians who retain ultimate responsibility. Certification should evaluate not just algorithm performance in isolation but the human-AI system performance. This includes validating that AI systems provide appropriate information for human oversight, that user interfaces support effective human judgment, and that deployment includes adequate clinician training. Certification could require human factors testing, ensuring AI tools integrate into clinical workflows without creating automation bias or inappropriate delegation of judgment to algorithms.

Ninth, economic sustainability of certification infrastructure requires careful attention to funding models. If certification costs fall entirely on AI developers, particularly through high fees for initial certification and ongoing monitoring, this may deter innovation and concentrate AI capabilities among well-resourced companies. Alternative funding approaches merit exploration, including public

funding for certification infrastructure as a healthcare quality investment, insurer industry support recognizing certification reduces their risk exposure, or shared industry funding models where costs are mutualized across AI developers and healthcare organizations. The optimal funding approach likely varies across AI categories, with higher-risk systems warranting more intensive certification supported by various funding sources.

Tenth, the certification ecosystem must balance standardization with innovation. Overly prescriptive certification requirements can freeze AI development at current technical paradigms, preventing beneficial innovation in model architectures, training approaches, or deployment models. Certification standards should focus on outcome requirements and validation principles rather than specific technical implementations. Performance-based standards that specify required safety and effectiveness levels while remaining agnostic to how AI systems achieve those outcomes would preserve innovation flexibility. Regulatory sandboxes, where novel approaches can be deployed under enhanced monitoring and restricted conditions before full certification, could provide pathways for breakthrough innovations.

The organizational infrastructure to support this vision requires coordinated development across multiple stakeholders. Government agencies must provide regulatory clarity and potentially public infrastructure for AI validation. Professional societies should develop clinical specialty-specific guidance on appropriate AI utilization and validation. Academic institutions must train the interdisciplinary workforce necessary for AI certification, spanning technical, clinical, and regulatory expertise. Healthcare organizations need to build internal governance capabilities to effectively oversee AI deployment. Technology companies must embrace transparency and invest in validation evidence generation beyond minimum regulatory requirements.

The timeline for mature AI certification infrastructure likely spans years to decades. Initial frameworks will necessarily be imperfect, requiring iterative refinement as experience accumulates and AI technology evolves. The HEDIS experience suggests that certification ecosystems stabilize slowly, with market structures and regulatory approaches taking many years to reach equilibrium. However, the stakes of clinical

demand that we cannot simply wait for organic evolution of governance structures. Proactive, coordinated development of certification infrastructure, informed by quality measurement lessons but adapted to AI's unique characteristics, represents one of the most important challenges facing healthcare technology over the coming decade.

The parallel between HEDIS data certification and emerging AI validation frameworks reveals both encouraging patterns and cautionary lessons. Healthcare has successfully built trust infrastructure for digital systems before, creating certification mechanisms that enable billions of dollars of quality-based payments to rest on cloud integration technology. This experience demonstrates our capacity to develop governance appropriate to digital health complexity. However, the HEDIS story also reveals how certification can become bureaucratic, expensive, and potentially inimical to innovation. As we construct AI certification infrastructure, we must strive to capture the trust-building benefits of validation frameworks while avoiding the inefficiency and path dependency that characterize mature certification bureaucracies.

The ultimate measure of success for AI certification will not be the elegance of frameworks or the rigor of validation protocols, but whether these systems enable beneficial AI innovation to reach patients safely and equitably. Certification should function as a catalyst for responsible AI deployment, not a barrier to progress. This requires maintaining focus on the fundamental objective: ensuring that as artificial intelligence becomes increasingly integrated into clinical decision-making, patients can trust that these systems will help rather than harm them, that clinicians receive reliable decision support rather than misleading guidance, and that healthcare organizations can confidently deploy AI knowing appropriate validation has occurred. The certification infrastructure we build now will shape clinical AI deployment for decades, making current decisions about governance frameworks among the most consequential in healthcare technology policy. By learning from quality measurement certification while adapting to AI's unique challenges, we have the opportunity to construct trust infrastructure worthy of the transformative technology it must govern.



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